



Hi Dear Participant,

Thank you for attending our live webcast yesterday on "M&A Term Sheets 101."

As promised, we are following up to share video replay, copies of the slides, as well as contact information for our awesome panelists.

Please do not hesitate to share the materials, or reach out to any of us if we can provide assistance in any specific situation.

**Video** replay of the webcast is available on demand [here](#).

**Slides** are available [here](#).

Contact information for the speakers:



**[Natasha Allen](#)**

Founding Partner @Allen & Hatcher LLP

As a founding Partner of Allen & Hatcher LLP, Natasha co-leads a practice that advises startup and developing stage companies on mergers and acquisitions, debt and equity financing, venture financing, and corporate law matters. She brings a unique range and depth of experience, having worked in a combination of law firms, business consulting firms, and startups in both Canada and the U.S. including Pillsbury, Winthrop, Shaw and Pittman, and Ernst & Young.



**Brian McAllister**

Principal @MBL Counsel

Prior to MBL, Brian founded Localyfe, a PropTech start-up that was focused on hyperlocal data. Previously, Brian was Deputy General Counsel and Assistant Secretary of the corporate legal group at CBRE Group, a global public real estate services and investment management company with more than 70,000 employees operating from 400 offices around the world at the time. Brian also served as a Senior Vice President of Corporate Development while at CBRE and chaired the Southeast Asia Management Board.



**Vitaly M. Golomb**

Managing Partner @GS Capital

A technology venture specialist with a wide variety of experience on all sides of the table, Vitaly is co-founder and Managing Partner of GS Capital where he leads a world class Transportation & Mobility, Industry 4.0 and AI practice. Previously, he was a founding partner at HP Tech Ventures, the corporate venture arm of Silicon Valley's original startup where he was recognized as a top 1% practitioners in corporate venture.



**Louis Lehot** (Moderator)

Founder @L2 Counsel

Formerly the co-managing partner of DLA Piper's Silicon Valley office and co-chair of its leading venture capital and emerging growth company team, Louis now operates an elite boutique law firm platform designed to serve entrepreneurs, innovative companies and strategic investors with sound legal strategies and solutions. Having spent 5 years in Europe to advise non-U.S. multinationals on how to access the U.S. capital markets, Louis is uniquely positioned to help companies grow and achieve liquidity across borders.

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**L2 Counsel, P.C.** is an elite boutique law firm based in Silicon Valley designed to serve entrepreneurs, innovative companies and investors with sound legal strategies and solutions.

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